

## Message Text

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PAGE 01 BUENOS 07702 300534Z  
ACTION XMB-04

INFO OCT-01 ARA-11 ISO-00 EB-08 AID-05 TRSE-00 HA-05  
CIAE-00 COME-00 FRB-03 INR-10 NSAE-00 ICA-11  
OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 /069 W  
-----044864 301959Z /64  
R 281918Z SEP 78  
FM AMEMBASSY BUENOS AIRES  
TO SECSTATE WASHDC 7696  
USDOC WASHDC

LIMITED OFFICIAL USE BUENOS AIRES 7702

PASS EXIM BANK

E. O. 11652: NA  
TAGS: BEXP, AR  
SUBJECT: STATUS REPORT: LANDSAT STATION PROJECT

REF: BUENOS AIRES 0322

1. EMBASSY LEARNED THAT THE COMISION NACIONAL DE INVESTIGACIONES ESPECIALES (CNIE) HAS AGAIN RECOMMENDED THAT THE GERMAN FIRM MESSRSCHMIDT BOELKOW UND BLOHM BE AWARDED \$8 MILLION BID TO FURNISH EQUIPMENT AND SERVICES FOR A LANDSAT GROUND STATION TO BE INSTALLED IN MAR CHIQUITA, ARGENTINA. AS HAPPENED BEFOREHAND, OTHER FIRMS COMPETING FOR THE CONTRACT HAVE PROTESTED THE RECOMMENDATION, INCLUDING GE, WHICH IS A STRONG COMPETITOR AND HAS A GOOD CHANCE OF WINNING THE AWARD, NIPPON ELECTRIC COMPANY, AND THE CANADIAN FIRM MACDONALD AND DETWILER. BECAUSE OF THIS, CNIE HAS RESCINDED ITS RECOMMENDATION. THE NEW BID DEADLINE WILL BE ON OR BEFORE OCTOBER 19.

2. LOCAL GE REPRESENTATIVE HAS INFORMED EMBASSY OF HIS  
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UNDERSTANDING THAT EXPORT-IMPORT BANK HAS WITHDRAWN FINANCIAL GUARANTEE FOR PROJECT DUE TO ARGENTINE HUMAN RIGHTS SITUATION BUT WOULD RECONSIDER IF GE HAD ALREADY INCURRED SUBSTANTIAL PROJECT EXPENSES--A CONDITION WHICH HE CLAIMS GE HAS AMPLY SATISFIED.

3. SINCE FINANCING MAY BE AN IMPORTANT FACTOR IN

DETERMINING WHICH COMPANY WILL BE GIVEN CONTRACT,  
EMBASSY WOULD APPRECIATE BEING INFORMED ON EXIMBANK'S  
CURRENT POSITION ON FINANCING FOR THIS PROJECT.  
CASTRO

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BUENOS07702  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780400-0513  
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**From:** BUENOS AIRES  
**Handling Restrictions:** n/a  
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**Litigation History:**  
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**Message ID:** d1e75751-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
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**Reference:** 78 BUENOS AIRES 322  
**Retention:** 0  
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**Review Content Flags:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1445801  
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**Status:** NATIVE  
**Subject:** STATUS REPORT: LANDSAT STATION PROJECT  
**TAGS:** BEXP, AR  
**To:** STATE COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/d1e75751-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014